

Message Text

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72

ACTION COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 CIAE-00 INR-11 NSAE-00

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FM AMEMBASSY MOSCOW

TO SECSTATE WASHDC 1603

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY BUDAPEST

AMEMBASSY LONDON

AMEMBASSY ROME

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AMEMBASSY WARSAW

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E. O. 11652: N/A

TAGS: XH, ETRD, EINV, UR

SUBJ: U.S. SUBSIDIARIES PARTICIPATION IN INDUSTRIAL
COOPERATION ARRANGEMENTS

REF: A. STATE 173905

B. MOSCOW 8883

C. STATE 154469

D. PARIS 31587 11 DEC 73

E. MOSCOW 15467, 12 DEC 73

1. ASSUMING THAT FOR RESEARCH DESCRIBED REF A DEPT PLANS
UTILIZE INFO REPORTED EARLIER ON VARIOUS SPECIFIC SOVIET
PROJECTS UNDERTAKEN AND UNDER STUDY BY U.S. FIRMS, EMBASSY
WISHES DRAW RESEARCHERS' ATTENTION TO JOINT DEVELOPMENT AND
PRODUCTION PLANS CONTEMPLATED IN SCIENTIFIC/TECHNOLOGICAL
COOPERATION AGREEMENTS WITH FIRMS MENTIONED REFS B AND C.
MOST OF THESE PLANS NOT SUFFICIENTLY FIRM TO DETERMINE
WHETHER FOREIGN SUBSIDIARIES OF AMERICAN COMPANIES WOULD
BE DRAWN INTO DETAILS OF EXECUTION. TO OUR KNOWLEDGE, THOSE
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PROJECTS MOVING TOWARD CONCRETE CONTRACT NEGOTIATIONS APPEAR

TO INVOLVE U.S. PRINCIPALS RATHER THAN FOREIGN-BASED SUBSIDIARIES.

2. NUMBER OF PROJECTS PROPOSED BY SOVIETS IMPLIES JOINT EFFORT BY U.S. ENGINEERING/CONSTRUCTION FIRM AND U.S. OR THIRD COUNTRY MANUFACTURING ENTERPRISE. AMONG AMERICAN ENGINEERING FIRMS ACTIVE IN DISCUSSIONS WITH SOVIETS ARE KELLOGG DIVISION OF PULLMAN, C.E. LUMMUS, CHEMICO, BECHTEL, BROWN AND ROOT, KAISER ENGINEERS. SINGLE INSTANCE OF CONTRACT THUS FAR COMPLETED BETWEEN FOREIGN SUBSIDIARY OF U.S. ENGINEERING COMPANY AND OTHER THIRD COUNTRY FIRMS WITH SOVIETS IS STYRENE-POLYSTYRENE COMPLEX CONTRACTED BY LITWIN FRANCE IN DEC 73 (REFS D AND E).

3. AS ALL INFORMATION AVAILABLE TO EMBASSY ON ARRANGEMENTS DESCRIBED PARAS 1 AND 2 ABOVE HAS BEEN TRANSMITTED TO DEPT, WE WOULD APPRECIATE CONFIRMATION THAT RESEARCHERS HAVE ACCESS TO SUCH MATERIAL. IT SHOULD ALSO BE NOTED THAT APART FROM VISITING U.S. BUSINESSMEN, MOSCOW SOURCES FOR DETAILED INFORMATION ON INDUSTRIAL DEVELOPMENT PROJECTS UNDER NEGOTIATION WITH SPECIFIC FIRMS ARE DIFFICULT OF ACCESS AND GENERALLY UNRESPONSIVE.
STOESSEL

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Message Attributes

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